Mar 2014 Industry New Vehicle Sales

Total Vehicles by Manufacturer for Mar 2014

	RSA	EXPORT
TOYOTA	11 688	7 911
VOLKSWAGEN GROUP SA	8 800	6 198
FMC	6 289	2 851
GMSA/ISUZU TRUCKS	5 165	155
NISSAN	4 361	1 750
MERCEDES-BENZ SA	2 694	0
BMW GROUP	2 404	5 584
RENAULT	1 627	0
JAGUAR LAND ROVER	970	0
HONDA	753	33
CHRYSLER SA	730	26
SUZUKI AUTO	539	0
MITSUBISHI MOTORS SA	365	84
FIAT GROUP	294	0
PCSA	280	0
MAHINDRA	273	0
VOLVO CARS	247	0
UD TRUCKS	220	2
TATA	217	0
SCANIA	210	32
VOLVO TRUCKS	206	0
IVECO	198	21
MAN	163	8
SUBARU	128	0
FAW TRUCKS	50	0
POWERSTAR	49	4
PORSCHE	45	0
JMC	41	0
RENAULT TRUCKS	31	1
FERRARI	5	0
BABCOCK	3	0
VOLVO BUS	3	0
SUB TOTAL	**49 048**	**24 660**
AMH & AAD	6 001	
GWMSA	314	
INDUSTRY TOTAL	**55 363**	**24 660**

Memo

Great Wall Motors SA (Pty) Ltd disclose aggregate sales data by market as follows.

	Total
Passenger	165
Light Commercial	149
Total	**314**

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

	RSA
Small Cars (Cubic Capacity 1400cc or less)	2 640
Medium Cars (Cubic Capacity 1400cc - 2500cc)	1 738
Large Cars (Cubic Capacity 2500cc or greater)	45
4X4 Recreational/SUV	522
Light Commercial Vehicles	1 026
Medium Commercial Vehicles	30
Total	**6 001**

Market Totals by Manufacturer for Mar 2014

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	6 208	2 022	5 055	5 889	254	0	138	0	33	0	0	0
VOLKSWAGEN GROUP SA	8 136	6 198	579	0	85	0	0	0	0	0	0	0
FMC	3 674	0	2 615	2 851	0	0	0	0	0	0	0	0
GMSA/ISUZU TRUCKS	1 939	33	2 975	105	124	11	94	2	33	4	0	0
NISSAN	1 603	1	2 758	1 749	0	0	0	0	0	0	0	0
MERCEDES-BENZ SA	1 884	0	41	0	235	0	83	0	426	0	25	0
BMW GROUP	2 404	5 584	0	0	0	0	0	0	0	0	0	0
RENAULT	1 595	0	32	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	924	0	46	0	0	0	0	0	0	0	0	0
HONDA	753	33	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	730	26	0	0	0	0	0	0	0	0	0	0
SUZUKI AUTO	539	0	0	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	264	13	101	71	0	0	0	0	0	0	0	0
FIAT GROUP	216	0	69	0	9	0	0	0	0	0	0	0
PCSA	246	0	25	0	9	0	0	0	0	0	0	0
MAHINDRA	73	0	200	0	0	0	0	0	0	0	0	0
VOLVO CARS	247	0	0	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	62	0	56	1	102	1	0	0
TATA	75	0	142	0	0	0	0	0	0	0	0	0
SCANIA	0	0	0	0	0	0	0	0	174	21	36	11
VOLVO TRUCKS	0	0	0	0	0	0	0	0	206	0	0	0
IVECO	0	0	0	0	132	7	12	1	51	10	3	3
MAN	0	0	0	0	0	0	19	0	116	8	28	0
SUBARU	128	0	0	0	0	0	0	0	0	0	0	0
FAW TRUCKS	0	0	0	0	1	0	22	0	27	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	49	4	0	0
PORSCHE	45	0	0	0	0	0	0	0	0	0	0	0
JMC	0	0	35	0	6	0	0	0	0	0	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	31	1	0	0
FERRARI	5	0	0	0	0	0	0	0	0	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	3	0	0	0
VOLVO BUS	0	0	0	0	0	0	0	0	0	0	3	0
SUB TOTAL	**31 688**	**13 910**	**14 673**	**10 665**	**917**	**18**	**424**	**4**	**1 251**	**49**	**95**	**14**
AMH & AAD	4 945	0	1 026	0	30	0	0	0	0	0	0	0
GWMSA	165	0	149	0	0	0	0	0	0	0	0	0
INDUSTRY TOTAL	**36 798**	**13 910**	**15 848**	**10 665**	**947**	**18**	**424**	**4**	**1 251**	**49**	**95**	**14**

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RSA Total and Export Vehicles by Market

	Mar 2014		Variance %		Mar 2013		Feb 2014		YTD Mar 2014		Variance %		YTD Mar 2013	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	31 688	13 910	-0.60	-2.40	31 877	14 247	29 257	9 589	93 727	29 520	-1.40	-27.90	95 072	40 967
AMH & AAD	4 945	0	-11.80	0.00	5 605	1	5 112	0	15 250	0	-21.20	0.00	19 363	3
GWMSA	165		26.90		130		44		260		-50.50		525	
Passenger Total	**36 798**	**13 910**	**-2.20**	**-2.40**	**37 612**	**14 248**	**34 413**	**9 589**	**109 237**	**29 520**	**-5.00**	**-27.90**	**114 960**	**40 970**
Light CV < 3501kg	14 673	10 665	4.50	-20.70	14 039	13 444	13 712	12 287	40 265	30 684	0.60	-0.90	40 037	30 951
AMH & AAD	1 026	0	17.90	0.00	870	0	886	0	2 730	0	12.50	0.00	2 427	0
GWMSA	149		-60.80		380		252		780		-49.10		1 532	
Light CV < 3501kg Total	**15 848**	**10 665**	**3.70**	**-20.70**	**15 289**	**13 444**	**14 850**	**12 287**	**43 775**	**30 684**	**-0.50**	**-0.90**	**43 996**	**30 951**
Medium CV 3501-8500kg	917	18	-6.10	20.00	977	15	885	16	2 572	50	-1.00	-12.30	2 598	57
AMH & AAD	30	0	-3.20	0.00	31	1	36	0	77	0	-35.80	0.00	120	1
Med. CV 3501-8500kg Total	**947**	**18**	**-6.10**	**12.50**	**1 008**	**16**	**921**	**16**	**2 649**	**50**	**-2.50**	**-13.80**	**2 718**	**58**
Heavy CV 8501-16500kg	424	4	7.60	-84.00	394	25	435	0	1 126	16	-1.60	-70.90	1 144	55
Extra Heavy CV > 16500kg	1 251	49	20.80	19.50	1 036	41	1 069	36	3 085	135	12.30	-35.10	2 748	208
Bus > 8500kg	95	14	-14.40	75.00	111	8	106	11	266	39	10.80	178.60	240	14
INDUSTRY TOTAL	**55 363**	**24 660**	**-0.20**	**-11.20**	**55 450**	**27 782**	**51 794**	**21 939**	**160 138**	**60 444**	**-3.40**	**-16.30**	**165 806**	**72 256**

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	**2 404**	**5 584**						
BMW 1-Series	449	0	BMW 2-Series	124	0	BMW 3-Series	1 048	5 584
BMW 4-Series	94	0	BMW 5-Series	88	0	BMW 6-Series	27	0
BMW 7-Series	15	0	BMW X1	53	0	BMW X3	146	0
BMW X5	142	0	BMW X6	22	0	BMW Z4	7	0
MINI Clubman	4	0	MINI Convertible	3	0	MINI Countryman	76	0
MINI Coupe	8	0	MINI Hatch	83	0	MINI Paceman	12	0
MINI Roadster	3	0						
CHRYSLER SA	**730**	**26**						
CHRYSLER 300C	15	0	CHRYSLER Voyager	12	0	DODGE Journey	65	0
JEEP Cherokee	12	0	JEEP Compass	227	6	JEEP Grand Cherokee	201	18
JEEP Patriot	63	0	JEEP Wrangler	135	2			
FERRARI	**5**	**0**						
FERRARI 458 Italia	2	0	FERRARI California	1	0	FERRARI F12	1	0
FERRARI FF	1	0						
FIAT GROUP	**216**	**0**						
ABARTH 500	4	0	ALFA 159	2	0	ALFA Giulietta	10	0
ALFA MiTo	2	0	FIAT 500	100	0	FIAT 500L	5	0
FIAT Doblo	2	0	FIAT Panda	57	0	FIAT Punto	25	0
FIAT Qubo	9	0						
FMC	**3 674**	**0**						
FORD EcoSport	289	0	FORD Everest	69	0	FORD Fiesta	695	0
FORD Figo	1 203	0	FORD Focus	348	0	FORD Ikon	360	0
FORD Kuga	341	0	MAZDA 2	43	0	MAZDA 3	316	0
MAZDA 5	2	0	MAZDA 6	1	0	MAZDA CX-5	7	0
GMSA/ISUZU TRUCKS	**1 939**	**33**						
CHEV Aveo	411	6	CHEV Captiva	111	0	CHEV Cruze	329	11
CHEV Orlando	14	0	CHEV Sonic	177	4	CHEV Spark	545	10
CHEV Trailblazer	138	2	OPEL Astra	102	0	OPEL Astra GTC	1	0
OPEL Astra OPC	10	0	OPEL Corsa	94	0	OPEL Meriva	7	0
HONDA	**753**	**33**						
HONDA Accord	21	1	HONDA Ballade	52	0	HONDA Brio	288	4
HONDA Civic	117	8	HONDA CR-V	170	18	HONDA CR-Z	3	0
HONDA Insight	4	0	HONDA Jazz	98	2			
JAGUAR LAND ROVER	**924**	**0**						
JAGUAR F-Type	35	0	JAGUAR XF	172	0	JAGUAR XJ	4	0
JAGUAR XK	3	0	L-R Discovery 4	314	0	L-R Freelander 2	47	0
L-R Range Rover	30	0	L-R Range Rover Evoque	165	0	L-R Range Rover Sport	154	0
MAHINDRA	**73**	**0**						
MAHINDRA Quanto	12	0	MAHINDRA Scorpio	2	0	MAHINDRA XUV	40	0
MAHINDRA Xylo	11	0	SSANGYONG Korando	8	0			
MERCEDES-BENZ SA	**1 884**	**0**						
MERCEDES A-Class	288	0	MERCEDES B-Class	129	0	MERCEDES C-Class	891	0
MERCEDES CLA	57	0	MERCEDES E-Class	239	0	MERCEDES G-Class	8	0
MERCEDES GL-Class	11	0	MERCEDES GLA	34	0	MERCEDES M-CLASS	87	0
MERCEDES S-Class	39	0	MERCEDES SL	6	0	MERCEDES SLK	29	0
MERCEDES Viano	36	0	MERCEDES Vito	30	0			
MITSUBISHI MOTORS SA	**264**	**13**						
MITSUBISHI ASX	99	0	MITSUBISHI Lancer	11	0	MITSUBISHI Outlander	37	0
MITSUBISHI Pajero	34	11	MITSUBISHI Pajero Sport	83	2			
NISSAN	**1 603**	**1**						
INFINITI Q60 Coupe	1	0	INFINITI Q70	5	0	INFINITI QX50	2	0
INFINITI QX70	11	0	NISSAN 370Z	2	0	NISSAN Almera	419	1
NISSAN GT-R	6	0	NISSAN Juke	305	0	NISSAN LEAF	5	0
NISSAN Livina	61	0	NISSAN Micra	322	0	NISSAN Murano	5	0
NISSAN NV200	50	0	NISSAN Pathfinder	20	0	NISSAN Patrol SW	2	0
NISSAN Qashqai	207	0	NISSAN Sentra	60	0	NISSAN X-Trail	120	0
PCSA	**246**	**0**						
CITROEN C1	12	0	CITROEN C3	2	0	CITROEN C4	4	0
CITROEN C4 Aircross	2	0	CITROEN Dispatch	1	0	CITROEN DS3	15	0
CITROEN DS4	2	0	CITROEN DS5	3	0	PEUGEOT 107	39	0
PEUGEOT 2008	40	0	PEUGEOT 208	110	0	PEUGEOT 3008	10	0
PEUGEOT 508	2	0	PEUGEOT RCZ	4	0			
PORSCHE	**45**	**0**						
Cayman/Boxster	2	0	PORSCHE 911	4	0	PORSCHE Cayenne	25	0
PORSCHE Panamera	14	0						
RENAULT	**1 595**	**0**						
RENAULT Clio IV	496	0	RENAULT Duster	495	0	RENAULT Fluence	61	0

RENAULT Koleos	19	0	RENAULT Megane III	41	0	RENAULT Sandero	365	0
RENAULT Sandero II	118	0						
SUBARU	**128**	**0**						
SUBARU Forester	73	0	SUBARU Legacy	2	0	SUBARU Outback	23	0
SUBARU XV	30	0						
SUZUKI AUTO	**539**	**0**						
SUZUKI Alto	125	0	SUZUKI Grand Vitara	33	0	SUZUKI Jimny	87	0
SUZUKI Kizashi	3	0	SUZUKI Swift	235	0	SUZUKI SX4	56	0
TATA	**75**	**0**						
TATA Aria	1	0	TATA Indica Vista	11	0	Tata Indica/Indigo/B-Line	56	0
TATA Manza	7	0						
TOYOTA	**6 208**	**2 022**						
LEXUS CT	7	0	LEXUS ES	81	0	LEXUS GS	8	0
LEXUS IS	42	0	LEXUS LS	1	0	LEXUS LX	12	0
LEXUS RX	15	0	TOYOTA 86	44	0	TOYOTA Avanza	374	0
TOYOTA Aygo	9	0	TOYOTA Corolla/Auris	1 437	1 611	TOYOTA Etios	2 364	0
TOYOTA FJ Cruiser	27	0	TOYOTA Fortuner	872	411	TOYOTA Innova	7	0
TOYOTA Landcruiser 200	80	0	TOYOTA Landcruiser SW	46	0	TOYOTA Prado	183	0
TOYOTA RAV	342	0	TOYOTA Verso	14	0	TOYOTA Yaris	243	0
VOLKSWAGEN GROUP SA	**8 136**	**6 198**						
AUDI A1	182	0	AUDI A3	433	0	AUDI A4	541	0
AUDI A5	78	0	AUDI A6 Sedan	47	0	AUDI A7 Sportback	19	0
AUDI A8	12	0	AUDI Q3	192	0	AUDI Q5	153	0
AUDI Q7	33	0	AUDI R8	3	0	AUDI TT	12	0
VW Beetle/Cabrio	22	0	VW Caddy	31	0	VW CC	39	0
VW Golf 7	812	0	VW Golf Cabrio	17	0	VW Jetta 6	288	0
VW Passat	41	0	VW Polo	2 125	6 198	VW Polo Vivo	2 553	0
VW Scirocco	15	0	VW T5 Caravelle/Kombi	77	0	VW Tiguan	335	0
VW Touareg	51	0	VW Touran	25	0			
VOLVO CARS	**247**	**0**						
VOLVO S60	29	0	VOLVO V40	112	0	VOLVO V40 CC	35	0
VOLVO V60	5	0	VOLVO XC60	55	0	VOLVO XC90	11	0

Light CV < 3501kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	**69**	**0**						
FIAT Doblo Cargo	9	0	FIAT Fiorino	60	0			
FMC	**2 615**	**2 851**						
FORD Ranger	2 162	2 802	FORD Transit	189	0	MAZDA BT-50	264	49
GMSA/ISUZU TRUCKS	**2 975**	**105**						
CHEV Spark	88	0	CHEV Utility	1 437	6	ISUZU KB	1 432	99
OPEL Vivaro	18	0						
JAGUAR LAND ROVER	**46**	**0**						
L-R Defender	46	0						
JMC	**35**	**0**						
JMC Boarding	9	0	JMC Carrying	26	0			
MAHINDRA	**200**	**0**						
MAHINDRA Bolero	92	0	MAHINDRA Genio	15	0	MAHINDRA Scorpio Pik-Up	93	0
MERCEDES-BENZ SA	**41**	**0**						
MERCEDES Vito	41	0						
MITSUBISHI MOTORS SA	**101**	**71**						
MITSUBISHI Triton	101	71						
NISSAN	**2 758**	**1 749**						
NISSAN Hardbody	53	979	NISSAN Navara	175	8	NISSAN NP200	1 654	30
NISSAN NP300 Hardbody	435	731	NISSAN NV200	63	0	NISSAN NV350	48	0
NISSAN NV350 Taxi	329	1	NISSAN Patrol PU	1	0			
PCSA	**25**	**0**						
CITROEN Berlingo	2	0	CITROEN Relay	16	0	PEUGEOT Partner	7	0
RENAULT	**32**	**0**						
RENAULT Kangoo	11	0	RENAULT Trafic	21	0			
TATA	**142**	**0**						
TATA Super Ace	72	0	TATA Telcoline/Worker	18	0	TATA Xenon	52	0
TOYOTA	**5 055**	**5 889**						
TOYOTA Avanza	27	0	TOYOTA Hilux	3 415	5 889	TOYOTA Landcruiser PU	433	0
TOYOTA Quantum	1 180	0						
VOLKSWAGEN GROUP SA	**579**	**0**						
VW Amarok	318	0	VW Caddy	171	0	VW T5 Transporter Cr-Bus	44	0
VW T5 Transporter P-Van	11	0	VW T5 Transporter PU	35	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	**1**	**0**						
FAW CA 7	1	0						
FIAT GROUP	**9**	**0**						
FIAT Ducato	9	0						
GMSA/ISUZU TRUCKS	**124**	**11**						
ISUZU N-Series	124	11						
IVECO	**132**	**7**						
IVECO Daily	131	7	IVECO Power Daily	1	0			
JMC	**6**	**0**						
JMC Carrying	6	0						
MERCEDES-BENZ SA	**235**	**0**						
FUSO Canter	51	0	MERCEDES Sprinter	184	0			
PCSA	**9**	**0**						
PEUGEOT Boxer	9	0						
TOYOTA	**254**	**0**						
HINO 300 Series	229	0	TOYOTA Dyna	25	0			
UD TRUCKS	**62**	**0**						
UD TRUCKS UD-M	62	0						
VOLKSWAGEN GROUP SA	**85**	**0**						
VW Crafter	85	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW TRUCKS	**22**	**0**						
FAW CA 15	12	0	FAW CA 16	3	0	FAW CA 9	7	0
GMSA/ISUZU TRUCKS	**94**	**2**						
ISUZU F-Series	94	2						
IVECO	**12**	**1**						
IVECO Eurocargo	12	1						
MAN	**19**	**0**						
MAN CLA	19	0						
MERCEDES-BENZ SA	**83**	**0**						
FUSO HCV	57	0	MERCEDES Atego	26	0			
TOYOTA	**138**	**0**						
HINO 500 Series	138	0						
UD TRUCKS	**56**	**1**						
UD TRUCKS UD-H	56	1						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	**3**	**0**						
DAF FTT	2	0	DAF XF	1	0			
FAW TRUCKS	**27**	**0**						
FAW CA 28	15	0	FAW CA 33	6	0	FAW CA 35	6	0
GMSA/ISUZU TRUCKS	**33**	**4**						
ISUZU F-Series	23	0	ISUZU FX-Series	10	4			
IVECO	**51**	**10**						
IVECO Eurocargo	0	2	IVECO Stralis	33	7	IVECO Trakker	18	1
MAN	**116**	**8**						
MAN CLA	17	6	MAN TGM	13	0	MAN TGS	77	2
VW Constellation	9	0						
MERCEDES-BENZ SA	**426**	**0**						
F-L Argosy	133	0	FUSO XHCV	12	0	MERCEDES Actros	150	0
MERCEDES Axor2	131	0						
POWERSTAR	**49**	**4**						
POWERSTAR BeiBen	49	4						
RENAULT TRUCKS	**31**	**1**						
RENAULT Kerax	2	1	RENAULT Premium	29	0			
SCANIA	**174**	**21**						
SCANIA G-Series	79	1	SCANIA P-Series	13	10	SCANIA R-Series	82	10
TOYOTA	**33**	**0**						
HINO 500 Series	9	0	HINO 700 Series	24	0			
UD TRUCKS	**102**	**1**						
UD TRUCKS Quon	96	1	UD TRUCKS UD-X	6	0			
VOLVO TRUCKS	**206**	**0**						
VOLVO FH	157	0	VOLVO FM	49	0			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
IVECO	**3**	**3**						
IVECO Bus	3	3						
MAN	**28**	**0**						
MAN Bus	18	0	VW Volksbus	10	0			
MERCEDES-BENZ SA	**25**	**0**						
MERCEDES Bus	25	0						
SCANIA	**36**	**11**						
SCANIA Bus	36	11						
VOLVO BUS	**3**	**0**						
VOLVO Bus	3	0						